

fidiaholding s.p.a.

Corporate Presentation



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About Fidia Holding

- ▶ **Fidia Holding SpA** – a private investment company, born from an entrepreneurial culture and a rich, trusted 20+ year history
- ▶ **Originally the holding company for Fidia Farmaceutici SpA** – one of Italy's largest pharmaceutical firms
- ▶ **Private & Public** – a hybrid, non-fund Private Equity/Holding Company operating as a Family Office
- ▶ **Global Organization**– investments on three continents and with corporate offices in the US and Italy

What Does Fidial Holding Do?

- ▶ **Global Diversification of Investments** – in markets with high growth & attractive levels of profitability
- ▶ **Fidia Holding Approach** – focused on **growth capital opportunities**
- ▶ **An Active Investment Company** – focused on identifying, managing and ultimately selling industrial and financial investments in Europe, the US and emerging markets
- ▶ **Growth Capital Not Venture Capital** – for a diverse range of companies with growth potential and already developed business models / consistent cash flow / earnings / nominal debt who need support to grow and expand their business

Fidia Holding's Competitive Edge

- ▶ **Entrepreneurial Approach** – Fidia Holding is a financial organization with a holistic approach
- ▶ **Meets Stability & Growth Needs** – Fidia Holding provides Best-In-Class financial / managerial resources & business networks
- ▶ **Strong Institutional Equity & Credibility** – Fidia Holding delivers such benefits to the portfolio companies
- ▶ **Flexibility in Investing** – Fidia Holding can be:
 - an **Active Investor** – involved in the day to day operations
 - a **Passive Investor** – not a participant in the company's management, but having a potential strategic value
 - an **Opportunistic Investor** – capturing unrealized value

...Fidia Holding's Competitive Edge

- ▶ **Valuable Global Network** – high level private & governmental resources, strong working relationships with worldwide government organizations, multi-lateral agencies, international financial institutions, and world banks.
- ▶ **European Bank for Reconstruction and Development (EBRD) loan recipient.**

- ▶ **Highly Seasoned/Versatile Team** – scalable operational, hands-on involvement as needed with the day-to-day operations management team of the portfolio companies
- ▶ **Strategically & Geographically Diversified Portfolio** – in three industry sectors and growing
- ▶ **20+ Years of Business Successes** – backed by a unique and rich heritage

Investment Companies & Industries

ENERGY	FINANCIAL SERVICES	REAL ESTATE	OTHER INDUSTRIES
SOLD		SOLD	
SOLD		SOLD	
			SOLD
	SOLD		SOLD NUTRIZIONE E BENESSERE
	SOLD A shared course for success		SOLD
	SOLD		SOLD
	SOLD		

AB SolarPower: A Success Story.

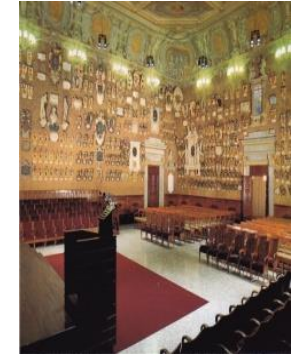
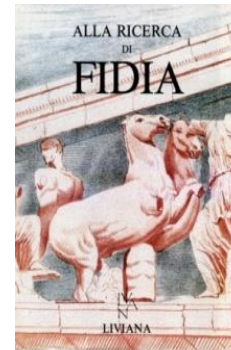
Fidia Holding As An Active Investor

- ▶ In 2010, Fidua Holding identified an attractive opportunity in the European renewable space
- ▶ Capitalizing on its experience and contacts, Fidua Holding set up AB SolarPower and implemented a results oriented strategy
- ▶ Flexibility and careful cost control were key factors in its successful navigation through the rapidly evolving competitive and regulatory landscape
- ▶ In direct response to the needs of the local community, AB SolarPower now produces and supplies green energy to 2,000 families while also providing local employment opportunities
- ▶ In just 2 years, AB SolarPower went from inception to full operation, reaching 85% EBITDA margin and net after-tax, after debt servicing cash flow margin of 35%
- ▶ After 7 years, AB SolarPower has been successfully divested



Giving Back

- ▶ Art donations
- ▶ Architectural restoration
- ▶ Publication of fine arts books
- ▶ Supporter:



American Friends of MAXXI Inc.
 American Italian Cancer Foundation
 Casita Maria Center for Arts & Education in the Bronx
 Fondazione Opere Immacolata Concezione
 Fondazione per la Ricerca Biomedica Avanzata
 Henry Street Settlement
 Metropolitan Opera Guild





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